

Message Text

LIMITED OFFICIAL USE

PAGE 01 STATE 181149

12

ORIGIN AF-08

INFO OCT-01 ABF-01 EB-07 ISO-00 /017 R

DRAFTED BY AF/W:SFPATRICK/MPH

APPROVED BY AF/W:TWMSMITH

A/BF/OAG:DLQUAID, JR.

GAO/ID:DO'BRIEN (INFO)

----- 099748

R 220212Z JUL 76

FM SECSTATE WASHDC

TO AMEMBASSY LAGOS

LIMITED OFFICIAL USE STATE 181149

STADIS//////////

E.O. 11652: N/A

TAGS: AGAO, ETRD, NI

SUBJECT: GAO SURVEY: "INTERNATIONAL OIL MARKET SYSTEM"

1. GAO HAS REQUESTED DEPT SEND FOLLOWING SERIES OF QUESTIONS TO EMBASSY FOR RESPONSE. YOUR TIMELY RESPONSE WILL PRECLUDE VISIT TO POST. QUESTIONS DISCUSSED ALREADY IN OUTLINE WITH KRIS ATCHLEY LAST WEEK. PLEASE REPLY TELEGRAPHICALLY BY SEPTEMBER 1.

2. THE FOLLOWING GENERAL QUESTIONS TO BE RAISED WITH EMBASSY OFFICIALS ARE ALSO BEING ASKED OF OTHER POSTS BEING VISITED BY GAO:

A) WHAT IS THE RELATIONSHIP OF NIGERIA TO OPEC AND THE OIL COMPANIES?

B) HOW ARE PRODUCTION DECISIONS MADE (PAST, PRESENT, FUTURE)?

LIMITED OFFICIAL USE

LIMITED OFFICIAL USE

PAGE 02 STATE 181149

(1) ROLE OF THE OIL MINISTRY, THE STATE-OWNED OIL COMPANY,
THE OIL COMPANY, THE US EMBASSY, OPEC, OUTSIDE CONSULTANTS?

(C) WHAT ARE THE TERMS OF ACCESS?

(1) TYPE OF CONTRACT CONCESSION;

RIGHTS;

RIGHTS;

(3) TAX/ROYALTY ARRANGEMENTS;

(3) TAX/ROYALTY ARRANGEMENTS;

(4) PRICING ARRANGEMENTS, DISCOUNTS, DIFFERENTIALS, TERMS
OF PAYMENT;

(5) OTHER ARRANGEMENTS, TRAINING PROGRAMS, DEVELOPMENT
COMMITMENTS, PR REQUIREMENTS.

D) WHAT ARE THE TRENDS AND TERMS OF FUTURE DEVELOPMENT BY
MULTINATIONAL OIL COMPANIES, E.G. EXPLORATION, PRODUCTION
REFINING, TRANSPORTATION, MARKETING, TECHNOLOGY?

E) WHAT ARE THE TRENDS OF STATE OIL COMPANIES?

(1) STRUCTURE, MANAGEMENT POTENTIAL, TRAINING OF NATIONALS,
AVAILABILITY OF PROFESSIONAL CONSULTANTS;

(2) AVAILABILITY OF NECESSARY CAPITAL (CURRENT ACCOUNTS
SURPLUS, FOREIGN INVESTORS, INTERNATIONAL AGENCIES).

F) HOW DOES OIL FIT INTO THE NIGERIAN DEVELOPMENT PLAN?

(1) PLANS FOR SPINOFF INDUSTRIES (PETROCHEMICALS,
SUPPLIERS);

(2) AS A SOURCE FOR INDUSTRY AND OTHER ECONOMIC ACTIVITY.

G) WHAT PLANS DOES NIGERIA HAVE FOR DEVELOPMENT OF OIL/
ENERGY? HOW DO THESE PLANS COORDINATE WITH OPEC?

(1) REFINING AND MARKETING;
LIMITED OFFICIAL USE

LIMITED OFFICIAL USE

PAGE 03 STATE 181149

(2) DOWNSTREAM INTEGRATION;

(3) UPSTREAM PRODUCTION, EXPLORATION.

H) HOW WILL THE GON RELY ON INTERNATIONAL LENDING ORGANI-
ZATIONS AND OTHER INSTITUTIONS?

3. DR. O'BRIEN, SENIOR GAO PROJECT MANAGER FOR THIS CONGRESSIONAL STUDY, IS MOST APPRECIATIVE OF EMBASSY'S COOPERATION AND ASSISTANCE IN PROVIDING REQUESTED INFORMATION TO EXTENT POSSIBLE.

ROBINSON

LIMITED OFFICIAL USE

NNN

Message Attributes

Automatic Decaptioning: Z
Capture Date: 01 JAN 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: PETROLEUM INDUSTRY, MARKET SURVEYS
Control Number: n/a
Copy: SINGLE
Draft Date: 22 JUL 1976
Decaption Date: 28 MAY 2004
Decaption Note: 25 YEAR REVIEW
Disposition Action: RELEASED
Disposition Approved on Date:
Disposition Authority: CunninFX
Disposition Case Number: n/a
Disposition Comment: 25 YEAR REVIEW
Disposition Date: 28 MAY 2004
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1976STATE181149
Document Source: CORE
Document Unique ID: 00
Drafter: SFPATRICK/MPH
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Film Number: D760281-1103
From: STATE
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1976/newtext/t19760732/aaaabbks.tel
Line Count: 121
Locator: TEXT ON-LINE, ON MICROFILM
Office: ORIGIN AF
Original Classification: LIMITED OFFICIAL USE
Original Handling Restrictions: STADIS
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 3
Previous Channel Indicators: n/a
Previous Classification: LIMITED OFFICIAL USE
Previous Handling Restrictions: STADIS
Reference: n/a
Review Action: RELEASED, APPROVED
Review Authority: CunninFX
Review Comment: n/a
Review Content Flags:
Review Date: 27 JUL 2004
Review Event:
Review Exemptions: n/a
Review History: RELEASED <27 JUL 2004 by KelleyW0>; APPROVED <18 OCT 2004 by CunninFX>
Review Markings:

Margaret P. Grafeld
Declassified/Released
US Department of State
EO Systematic Review
04 MAY 2006

Review Media Identifier:
Review Referrals: n/a
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
Secure: OPEN
Status: NATIVE
Subject: GAO SURVEY: "INTERNATIONAL OIL MARKET SYSTEM"
TAGS: AGAO, ETRD, NI
To: LAGOS
Type: TE
Markings: Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 04 MAY 2006